

SONOMA VALLEY HOSPITAL
 COST PROJECTIONS and FUNDING SUMMARY
 FISCAL YEAR 1/2020 THROUGH 06/2020
 DESIGN, PRECONSTRUCTION AND CONSTRUCTION
 As Reported 2/20/2020

	Through:	Jan '20	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Campaign							
Fundraising Goal:		\$ 21,000,000					
Total Confirmed Pledges:		\$ 16,245,924					
Total Verbal Pledges:		\$ 1,000,000					
Total Cash Gifts Collected:		\$ 1,406,302					
Total Committed:		\$ 18,652,226					
} As Reported 2/5/2020							
Total Pledge Payments Collected:		\$ 9,495,502.32					
Total Cash Gifts Collected:		\$ 1,406,302					
Total Pledges & Cash Due*:		\$ 10,916,438	\$ 10,949,493	\$ 11,281,798	\$ 13,492,464	\$ 13,533,019	\$ 13,587,324

*Includes (\$8,580) in Uncollectible Pledges.

	To Date	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Project						
Total Approved Funding:	\$ 12,757,471					
Total Spent**:	\$ 4,010,788					
Total Projected Costs:	\$ 4,010,788	\$ 4,384,169	\$ 5,490,627	\$ 6,354,457	\$ 8,400,082	\$ 9,894,427
**Includes \$457,479 in Campaign Expenses.						
Total Projected Cash In Hand:	\$ 3,149,458	\$ 2,809,132	\$ 2,034,979	\$ 3,381,815	\$ 1,376,744	\$ -
Available Line of Credit:					\$ 4,000,000	\$ 3,936,705
					<small>Credit Line Req.</small>	

	To Date	Feb '20	Mar '20	Apr '20	May '20	Jun '20
Funds						
Pledge Payments		\$ 16,106	\$ 315,356	\$ 2,193,716	\$ 23,606	\$ 37,356
Verbal Pledges Amortized Over Span of Campaign		\$ 16,949	\$ 16,949	\$ 16,949	\$ 16,949	\$ 16,949
Expenses						
Proj. #0 ODC	\$ 655,549	\$ -	\$ -	\$ -	\$ -	\$ -
Proj. #0 MP	\$ 127,812	\$ -	\$ -	\$ -	\$ -	\$ -
Proj. #0 Decom	\$ 125,622	\$ -	\$ -	\$ -	\$ -	\$ -
Proj. #1 CT	\$ 1,054,028	\$ 201,625	\$ 722,303	\$ 727,700	\$ 1,935,558	\$ 778,200
IT	\$ 122,579	\$ -	\$ 875	\$ 29,973	\$ 29,973	\$ 15,736
VoIP	\$ 230,240	\$ 5,671	\$ 121,305	\$ 71,837	\$ 50,806	\$ 21,047
CT Make Ready	\$ 60,054	\$ 4,388	\$ 2,586	\$ -	\$ -	\$ -
Proj. #2 Cardio	\$ 36,002	\$ 33,954	\$ 242,760	\$ 3,406	\$ -	\$ -
Blood Draw	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Cardio PFT & Echo RMs	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Cardio Treadmill Room	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,750
Proj. #3 MRI	\$ 564,364	\$ 112,949	\$ 5,259	\$ 27,844	\$ 15,789	\$ 664,112
MRI Make Ready	\$ 15,594	\$ -	\$ -	\$ -	\$ -	\$ -
Gazebo & MRI Trailer Removal	\$ -	\$ 685	\$ 1,070	\$ 1,070	\$ -	\$ -
Proj. #4 UCSF Clinic	\$ 2,498	\$ 5,736	\$ 10,300	\$ 2,000	\$ 13,500	\$ 13,500
3D Mammo	\$ 556,709	\$ -	\$ -	\$ -	\$ -	\$ -
Campaign Expenses	\$ 457,479	\$ -	\$ -	\$ -	\$ -	\$ -
Other	\$ 2,258	\$ 8,372	\$ -	\$ -	\$ -	\$ -
Total	\$ 4,010,788	\$ 373,381	\$ 1,106,458	\$ 863,829	\$ 2,045,626	\$ 1,494,345

**Sonoma Valley Hospital
Speed Report
Open Projects Under: Outpatient Diagnostic Center
CIP: 1258.0050 & 1258.0795 Through: 01/31/2020**

Status / Issues	Finances / Budget																																				
<p style="text-align: center;">Key</p> <p style="text-align: center;"> <input type="checkbox"/> Complete, <input style="width: 10px; height: 10px; background-color: green;" type="checkbox"/> No Issue, <input style="width: 10px; height: 10px; background-color: yellow;" type="checkbox"/> Likely Risk, <input style="width: 10px; height: 10px; background-color: red;" type="checkbox"/> Budget or Schedule at Risk </p>	<table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr style="background-color: #e0ffe0;"> <th>Description</th> <th>Budget</th> <th>Committed</th> <th>Spent to Date</th> <th>Exposure</th> <th>Forecast</th> </tr> </thead> </table>	Description	Budget	Committed	Spent to Date	Exposure	Forecast																														
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<p style="text-align: center;">After Several Master Facility Planning meetings, the following was determined to be the best path forward:</p> <ul style="list-style-type: none"> <input style="width: 10px; height: 10px; background-color: green;" type="checkbox"/> Enhance diagnostic services to remain viable to population: replace aging CT, locate a 3T MRI inside the hospital, improve revenue streams through Cardiology and Orthopedics on site. <input style="width: 10px; height: 10px; background-color: green;" type="checkbox"/> Provide more patient amenities, centralize scheduling, and upgrade technology to remain competitive. <input style="width: 10px; height: 10px; background-color: green;" type="checkbox"/> Leverage UCSF affiliation to provide the framework needed to thrive in Sonoma. <input style="width: 10px; height: 10px; background-color: green;" type="checkbox"/> The Board and CEO to continue to dialogue about future steps to meet 2030 seismic requirements. 	<table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <td>CT</td> <td style="text-align: right;">\$ 9,365,951</td> <td style="text-align: right;">\$ 2,957,090</td> <td style="text-align: right;">\$ 1,054,028</td> <td style="text-align: right;">\$ 5,016,882</td> <td style="text-align: right;">\$ 7,973,972</td> </tr> <tr> <td>IT</td> <td style="text-align: right;">\$ -</td> <td style="text-align: right;">\$ 160,579</td> <td style="text-align: right;">\$ 122,579</td> <td style="text-align: right;">\$ 215,421</td> <td style="text-align: right;">\$ 376,000</td> </tr> <tr> <td>VoIP</td> <td style="text-align: right;">\$ -</td> <td style="text-align: right;">\$ 413,463</td> <td style="text-align: right;">\$ 230,240</td> <td style="text-align: right;">\$ 136,537</td> <td style="text-align: right;">\$ 550,000</td> </tr> <tr> <td>CT Make Ready</td> <td style="text-align: right;">\$ -</td> <td style="text-align: right;">\$ 67,028</td> <td style="text-align: right;">\$ 60,054</td> <td style="text-align: right;">\$ -</td> <td style="text-align: right;">\$ 67,028</td> </tr> <tr> <td>Total</td> <td style="text-align: right;">\$ 9,365,951</td> <td style="text-align: right;">\$ 3,598,160</td> <td style="text-align: right;">\$ 1,466,901</td> <td style="text-align: right;">\$ 5,368,840</td> <td style="text-align: right;">\$ 8,967,000</td> </tr> </table>	CT	\$ 9,365,951	\$ 2,957,090	\$ 1,054,028	\$ 5,016,882	\$ 7,973,972	IT	\$ -	\$ 160,579	\$ 122,579	\$ 215,421	\$ 376,000	VoIP	\$ -	\$ 413,463	\$ 230,240	\$ 136,537	\$ 550,000	CT Make Ready	\$ -	\$ 67,028	\$ 60,054	\$ -	\$ 67,028	Total	\$ 9,365,951	\$ 3,598,160	\$ 1,466,901	\$ 5,368,840	\$ 8,967,000						
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Project #0 - Decommissioning: Study Scope Complete	Project #2																																				
<p style="text-align: center;">The study of the Central and East Wings to determine the feasibility of decommissioning these wings yielded the following:</p> <ul style="list-style-type: none"> <input style="width: 10px; height: 10px; background-color: green;" type="checkbox"/> Cost of scope required for decommissioning exceeds any benefit to the hospital. <input style="width: 10px; height: 10px; background-color: green;" type="checkbox"/> The scopes of work would include building a stand-by kitchen in the west wing, removal of the SNF from the east wing, having to relocate medical records to the West Wing, and building structural and fire separations between the West Wing and the Central Wing. 	<table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <td>Cardio</td> <td style="text-align: right;">\$ 330,000</td> <td style="text-align: right;">\$ 41,011</td> <td style="text-align: right;">\$ 36,002</td> <td style="text-align: right;">\$ 275,111</td> <td style="text-align: right;">\$ 316,122</td> </tr> <tr> <td>Blood Draw</td> <td style="text-align: right;">\$ -</td> <td style="text-align: right;">\$ -</td> <td style="text-align: right;">\$ -</td> <td style="text-align: right;">\$ 683,878</td> <td style="text-align: right;">\$ 683,878</td> </tr> <tr> <td>Total</td> <td style="text-align: right;">\$ 330,000</td> <td style="text-align: right;">\$ 41,011</td> <td style="text-align: right;">\$ 36,002</td> <td style="text-align: right;">\$ 958,989</td> <td style="text-align: right;">\$ 1,000,000</td> </tr> </table>	Cardio	\$ 330,000	\$ 41,011	\$ 36,002	\$ 275,111	\$ 316,122	Blood Draw	\$ -	\$ -	\$ -	\$ 683,878	\$ 683,878	Total	\$ 330,000	\$ 41,011	\$ 36,002	\$ 958,989	\$ 1,000,000																		
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Project #2 - Cardio	Project #4																																				
<ul style="list-style-type: none"> <input style="width: 10px; height: 10px; background-color: green;" type="checkbox"/> \$21K Approved by CEO to Spend on FF&E - 12/2019 <input style="width: 10px; height: 10px; background-color: green;" type="checkbox"/> Capital Request to Board for Cardiology Equipment - 2/6/2020 	<table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <td>UCSF Clinic</td> <td style="text-align: right;">\$ 50,000</td> <td style="text-align: right;">\$ 50,000</td> <td style="text-align: right;">\$ 2,498</td> <td style="text-align: right;">\$ -</td> <td style="text-align: right;">\$ 50,000</td> </tr> <tr> <td>Subtotal</td> <td style="text-align: right;">\$ 12,251,709</td> <td style="text-align: right;">\$ 5,433,161</td> <td style="text-align: right;">\$ 2,994,343</td> <td style="text-align: right;">\$ 14,587,785</td> <td style="text-align: right;">\$ 20,027,071</td> </tr> </table>	UCSF Clinic	\$ 50,000	\$ 50,000	\$ 2,498	\$ -	\$ 50,000	Subtotal	\$ 12,251,709	\$ 5,433,161	\$ 2,994,343	\$ 14,587,785	\$ 20,027,071																								
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Project #4 - UCSF Clinic	Budget Notes																																				
<ul style="list-style-type: none"> <input style="width: 10px; height: 10px; background-color: green;" type="checkbox"/> Project to remain open until directed to close by CEO. <input style="width: 10px; height: 10px; background-color: green;" type="checkbox"/> Test fit for UCSF in progress. 	<ol style="list-style-type: none"> 1.) 3-D Mammography Equipment was purchased by the Foundation. 2.) There are Electrical Make Ready costs for both the CT and MRI Projects. The CT project requires the existing hospital electrical system to be made code compliant. The MRI project requires power from the ED/OR Wing. 3.) Project contingency for CT raised back to 15% of construction costs. 4.) Electrical Make Ready for MRI reduced from \$856,088 to Spent to Date total of \$15,594. Remainder broken into the PFT & Echo Exam Room Project and the Cardiology Treadmill Exam Room Project. 5.) Dome was issued Amendments 17 and 18 capturing six net new PCO's. The project estimates were updated to reflect these costs. 6.) Foundation has provided forecasted Campaign Expenses at completion in the amount of \$416.5K. 7.) Forecast increased by \$51.9K as a result of increased campaign expenses and overpayments to OSHPD (categorized as other). 																																				
	Cash Flow/ Cost Projections																																				
	<div style="text-align: center;"> <p>Money Raised vs. Project Expenses</p> </div>																																				