

SVH Dashboard
Dollars in Millions

	2/29/20 YTD (D)			12-Months Ended 2/29/20			Fiscal Year Ended		
	Actual	Budget	B/(W)	Actual	B/(W) Than	B/(W) Than	6/30/2019 (E)	6/30/2018 (F)	6/30/2017 (G)
			Than Budget		1/31/2019	1/31/2018			
KEY OPERATING STATEMENT ACCOUNTS									
Gross Patient Revenue (A)	\$178.0	\$168.8	\$9.2	\$268.3	-\$4.7	-\$2.3	\$272.1	\$264.7	\$267.6
Net Patient Revenue	\$31.4	\$29.9	\$1.5	\$53.6	\$0.0	-\$2.5	\$57.6	\$55.7	\$57.1
Total Operating Revenue (B)	\$32.1	\$30.6	\$1.5	\$54.7	\$0.6	-\$3.1	\$58.3	\$56.0	\$56.6
Direct Margin				\$0.0	\$0.0	\$0.0	\$14.2	\$15.8	\$14.8
Operating Margin	-\$3.1	-\$4.7	\$1.6	\$0.6	\$6.6	\$3.7	-\$0.6	-\$4.3	\$0.5
Net Income/(Loss) before Restricted Contributions	\$1.3	-\$1.3	\$2.6	\$2.9	\$5.4	\$5.5	-\$0.4	-\$3.4	-\$2.4
Earnings before Depreciation & Amortization (EBDA)	\$3.4	\$0.9	\$2.5	\$3.3	\$2.0	\$2.5	-\$0.1	\$0.2	\$0.4
KEY OPERATING ANALYTICS									
Net Patient Revenue as a % of Gross Patient Revenue	17.5%	17.7%	-0.2%	19.9%	0.3%	-0.8%	21.2%	21.0%	21.3%
Direct Margin as a % of Net Patient Revenue							24.7%	28.4%	25.9%
Operating Margin as a % of Net Patient Revenue	-10.4%	-15.9%	5.5%	0.1%	12.2%	6.6%	-1.1%	-7.8%	-0.9%
Net Income/(Loss) as a % of Total Operating Income	4.7%	-4.1%	8.8%	4.3%	10.0%	9.8%	-0.6%	-6.0%	2.0%
EBDA as a % of Total Operating Income	11.1%	2.9%	8.2%	5.1%	3.7%	4.7%	-0.2%	0.4%	7.5%
Cash (C)	\$1.8	N/A		\$2.1	-\$3.1	-\$4.9	\$8.5	\$6.1	\$7.1
Current Assets	\$15.3	N/A		\$15.0	-\$2.3	-\$3.6	\$24.7	\$23.0	\$25.1
Current Liabilities	\$16.3	N/A		\$16.8	-\$3.4	-\$5.6	\$24.8	\$27.2	\$25.4
Working Capital	-\$1.1	N/A		-\$1.8	\$1.1	\$1.9	-\$0.2	-\$4.2	-\$0.3
Line of Credit	\$5.5	N/A		\$5.5	-\$1.3	-\$1.5	\$7.0	\$7.0	\$7.0
Total Fund Balances (Net Equity)	\$24.1	N/A		\$23.8	\$7.7	\$8.9	\$20.1	\$20.1	\$16.7

(A) - Gross Patient Revenue plus Risk Contract Revenue

(B) - Includes Other Operating Revenue not included above

(C) - Cash and Money Market Funds

(D) - Actual includes unbudgeted \$2.0 million gain on sale of land recorded July 2019

(E) - Received and recorded \$9.2 million AB915/IGT rate adjustments and recorded offsetting Matching Fees of \$2.8 million in April 2019.

(F) - Received and recorded \$5.7 million AB915/IGT rate adjustments and recorded offsetting Matching Fees of \$1.5 million in April 2018.

(G) - Received and recorded \$3.5 million AB915/IGT rate adjustments and recorded offsetting Matching Fees of \$0.8 million in April 2017.

Additional Performance Perspectives

Year-to-Date

Rolling 12-Months

Fiscal Year

[SVH 2017-2019 Direct Margin, & Operatig Margin by Payer \(Chart\)](#)[SVH 2010-2019 & October 31, 2019 Balances Sheets](#)[SVH 2010-2019 Profit and Loss Statements](#)[Sonoma Valley Hospital Foundation](#)[Sonoma Valley Hospital & UCSF Health Affiliation Overview](#)[Presentation of Report at December 5, 2019 SVHCD Board Meeting](#)